

**WARNING**



**CHALLENGES  
AHEAD**

# Overall Presentation Goal

**Learn about challenges of adopting Scrum in large enterprises and some rules of thumb.**

**Share experiences and learn from each other.**

- Present our challenges.
- Have a fishbowl discussion.



# Speaker Qualifications

## Cesário Ramos - Xebia.

- Agile, Software Architecture
- Coach, Auditor, Practitioner, Speaker:
  - NL-JUG, PT-JUG, Scrum Alliance, XPDays.

## Publications:

- Software Magazine, Java Magazine
- Agile Journal
- Xebia and personal blog

## Eelco Gravendeel - Xebia.

- Agile, Project Management, Process Improvement
- Coach, Practitioner, Business Consultant, Speaker:
  - XPDays, PMI

## Publications:

- Java Magazine
- Agile Journal
- Xebia blog

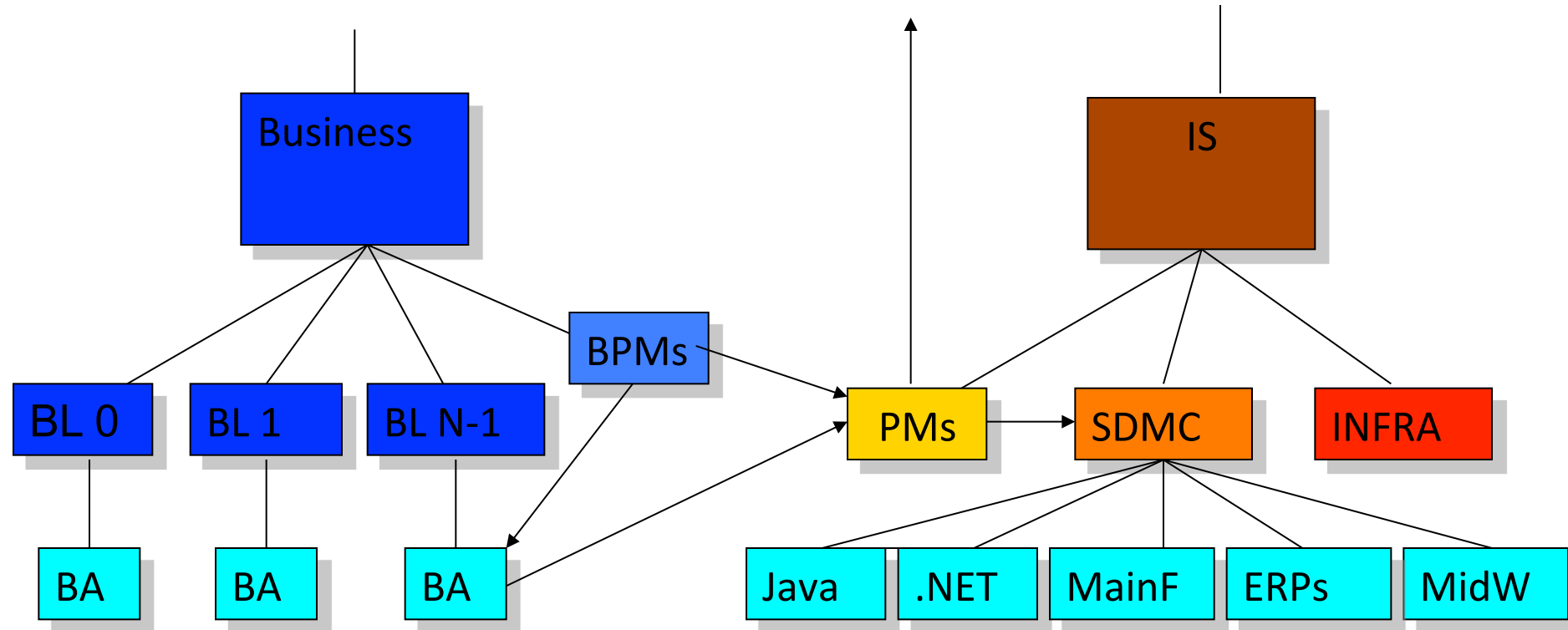


**Setting the stage.**





# Typical Organizational Structure



And the list goes on.....

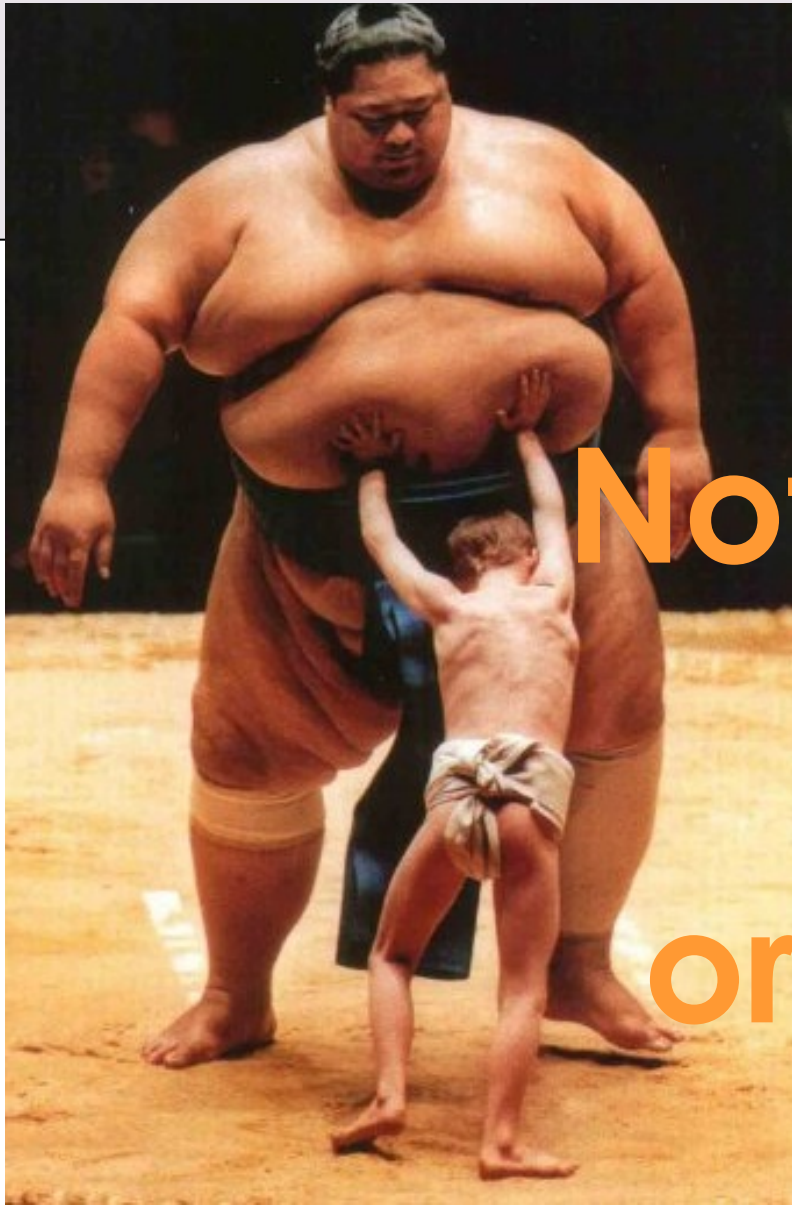
# The challenges.

Just a few challenges in this session

See [www.agilejournal.com](http://www.agilejournal.com) for all  
(Top 9 challenges of adopting Scrum)







Not preparing  
the  
organization



If you want to do something  
like this



But you are optimized like  
this:



You'll end up ...



# Scrum needs a solid foundation

- Scrum won't give you;
  - Capable product owner;
  - Customer engagement;
  - Good configuration, risk, requirements management;
  - Cross functional teams;
  - Understanding stakeholders;
  - Correct engineering practices;

**These should already be there!!**  
(if not you've got your work cut out)

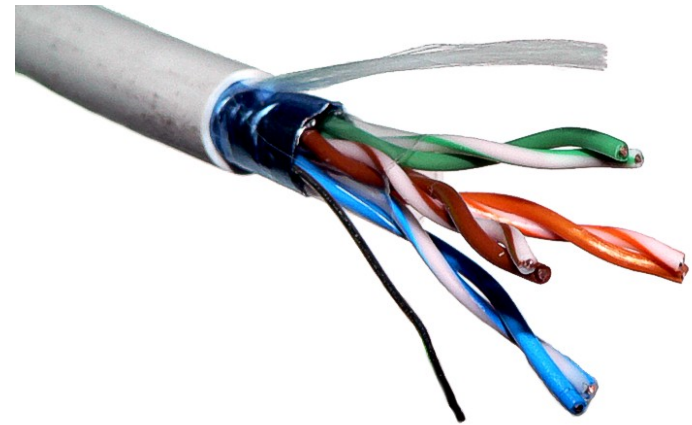
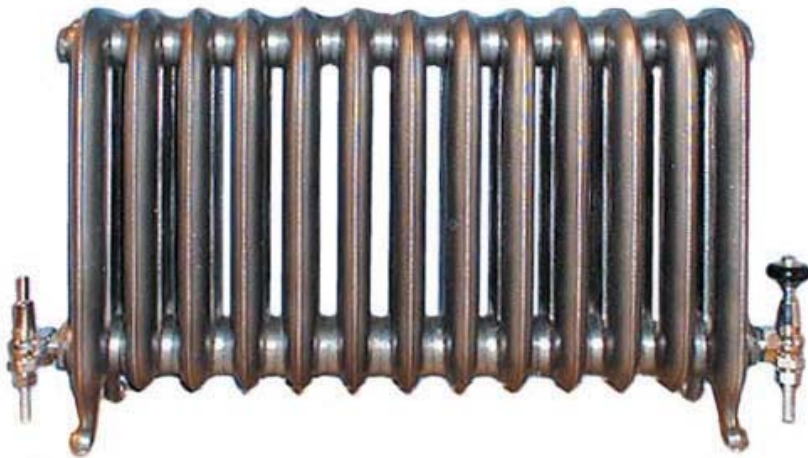


# Challenges

- Having a good enough foundation
- Aligning different departments
- Avoid misinterpretations like
  - New view of things means BAD requirement engineering.
  - Re-architecting means BAD architect.
  - New insights in planning means BAD management.
- Finding a Meta Scrum Master



# What did we do about it?



# Defective Product Owners



NOW WE'RE GOING TO STAY HERE UNTIL  
WE REACH OUR SAFETY GOAL!



# It's not an easy task!

- Getting the most valued functionality
  - at a certain date within a certain budget.
- Achieves funding
- Monitors the project against its ROI
- Getting the backlog right
- Decides what to build and what not build.
- Reports to upper management.



**We did not find a person that  
does all this in these kind of  
organizations.**

# Smells

- Who suffers from a poor backlog?
- Long decision making process
- Everything is *MUST HAVE*
- Not much time...

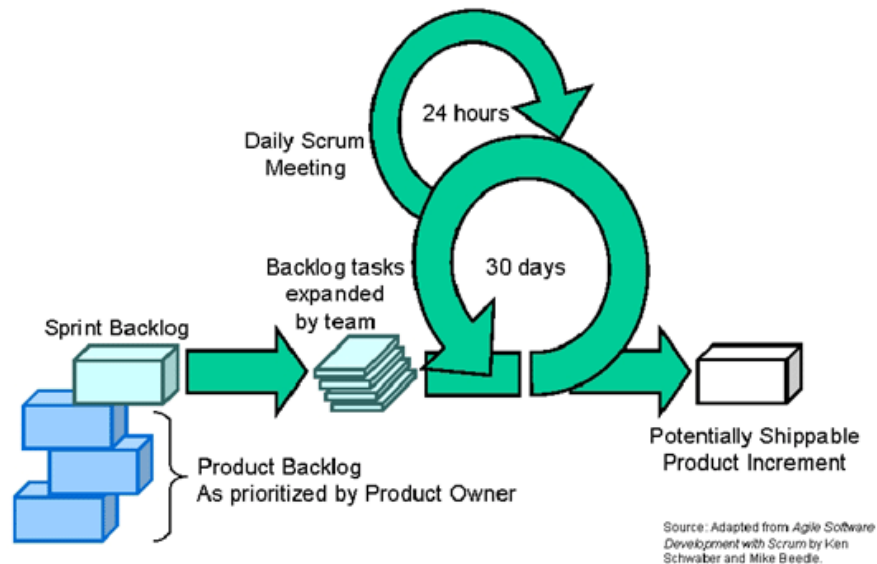
# What did we do?

- You coach both Business and IT!
- Set up a product owner team.
- Act as a proxy Product Owner.

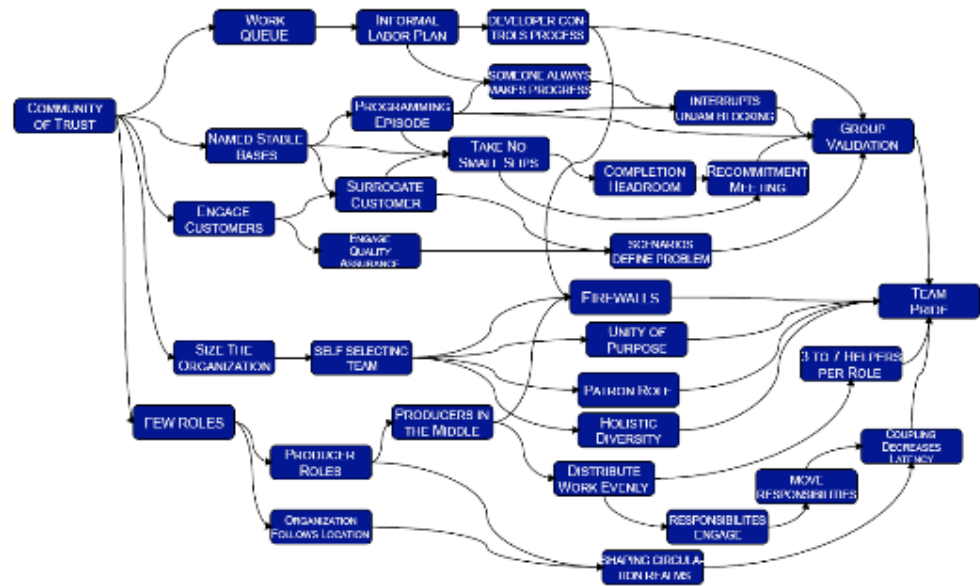
**Doing Scrum Strictly  
and only by the book**



# Simple process, complex behavior



## Scrum as Org Patterns



# 守破離

- Shu
  - Learn by the book.
- Ha
  - Deeply understand and question the practices.
- Ri
  - Tailor to your specific needs.



# What did we do?

- Start by doing it by the books!
- Concentrate on the desired behaviour part.
- Don't throw out stuff that works, but does not seem to fit with Scrum.
- Adapt according to the principles of Agile and Lean.

An aerial photograph of a large hurricane or tropical storm over the ocean. The storm features a prominent, dark blue eye in the center, surrounded by a thick, white, swirling cloud structure. The surrounding ocean is a deep blue, with white-capped waves visible in the foreground and background. The text "No organizational learning" is overlaid in a bold, orange font, centered horizontally and vertically across the middle of the image.

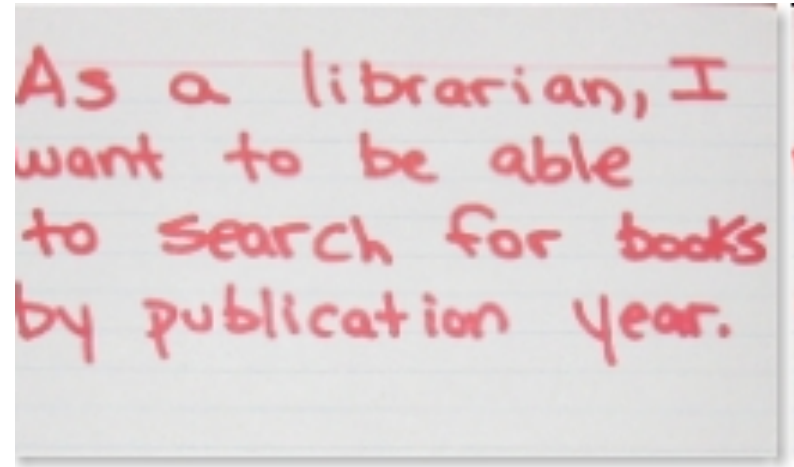
**No organizational  
learning**

# No organizational learning

## Smells

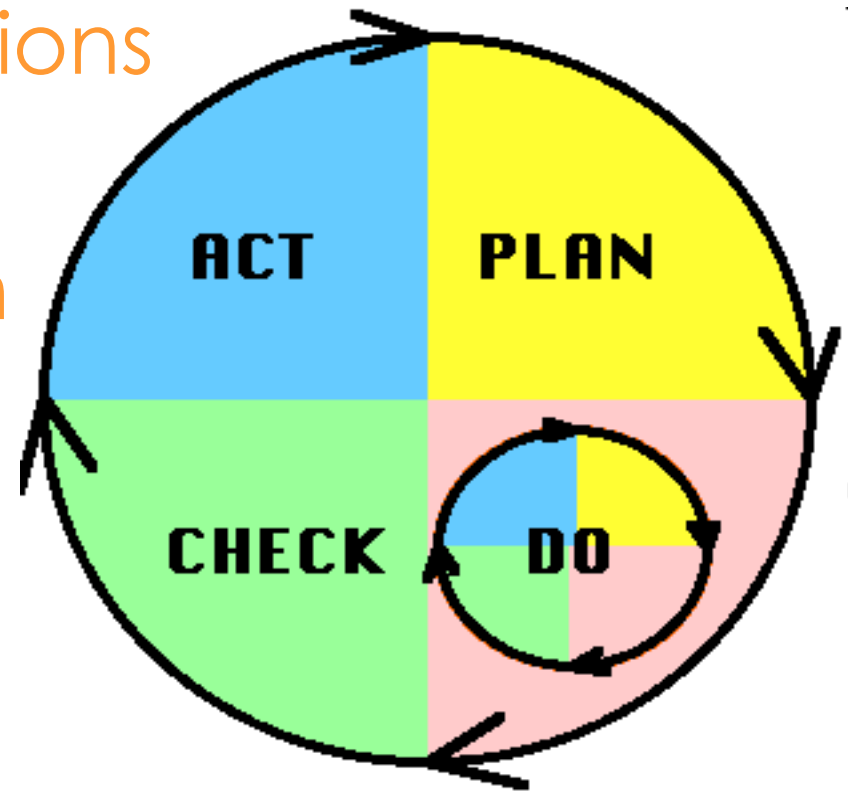
- Broken feedback cycles.
  - Dull Demo
  - Use a middleman between customers and developers
- No action for improvement almost every sprint.
- No measurements on things to improve.

# Single loop learning



# What is there to learn and improve?

- Flow of work
- Planning and estimations
- What to build
- Customer satisfaction
- Software quality
- Velocity
- How to build
- Collaboration





# What did we do?

- Value your demo and retro.
- Retrospective for more than just the Scrum team.
- Build up acceptance test collaboration.
- Measure so you know what to improve

A photograph of three people rock climbing a steep, layered rock face. The climber in the foreground is wearing a blue long-sleeved shirt, dark pants, and a pink helmet. They are secured by a rope. Behind them, another climber in a blue shirt and dark pants is visible, also on the rock. A third person, wearing a red helmet and dark clothing, is positioned higher up on the rock. The rock face is composed of light-colored, horizontally layered stone. The sky is clear and blue. The text "Environment of trust" is overlaid in a large, bold, orange font across the middle of the image.

**Environment of trust**



# challenges

- Learning about “What” and “How” to build.
- Deferring decisions.
- .... But we need a complete estimation and plan upfront so we can apply for budget!



# What do they want?

Try to estimate the total cost of your project?

Get the most bang for the buck?

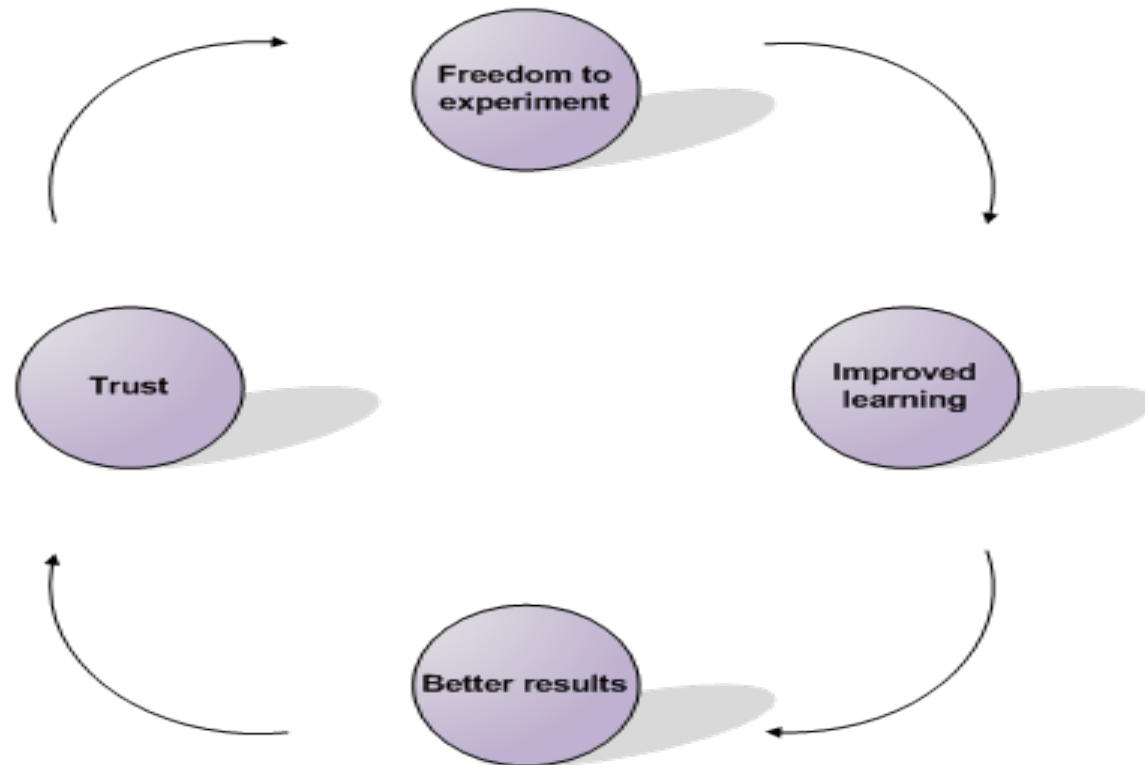


# Environment of trust

## Smells

- Throwing deliverables over the wall.
- Delaying decision making process.
- Big Contracts Up Front.

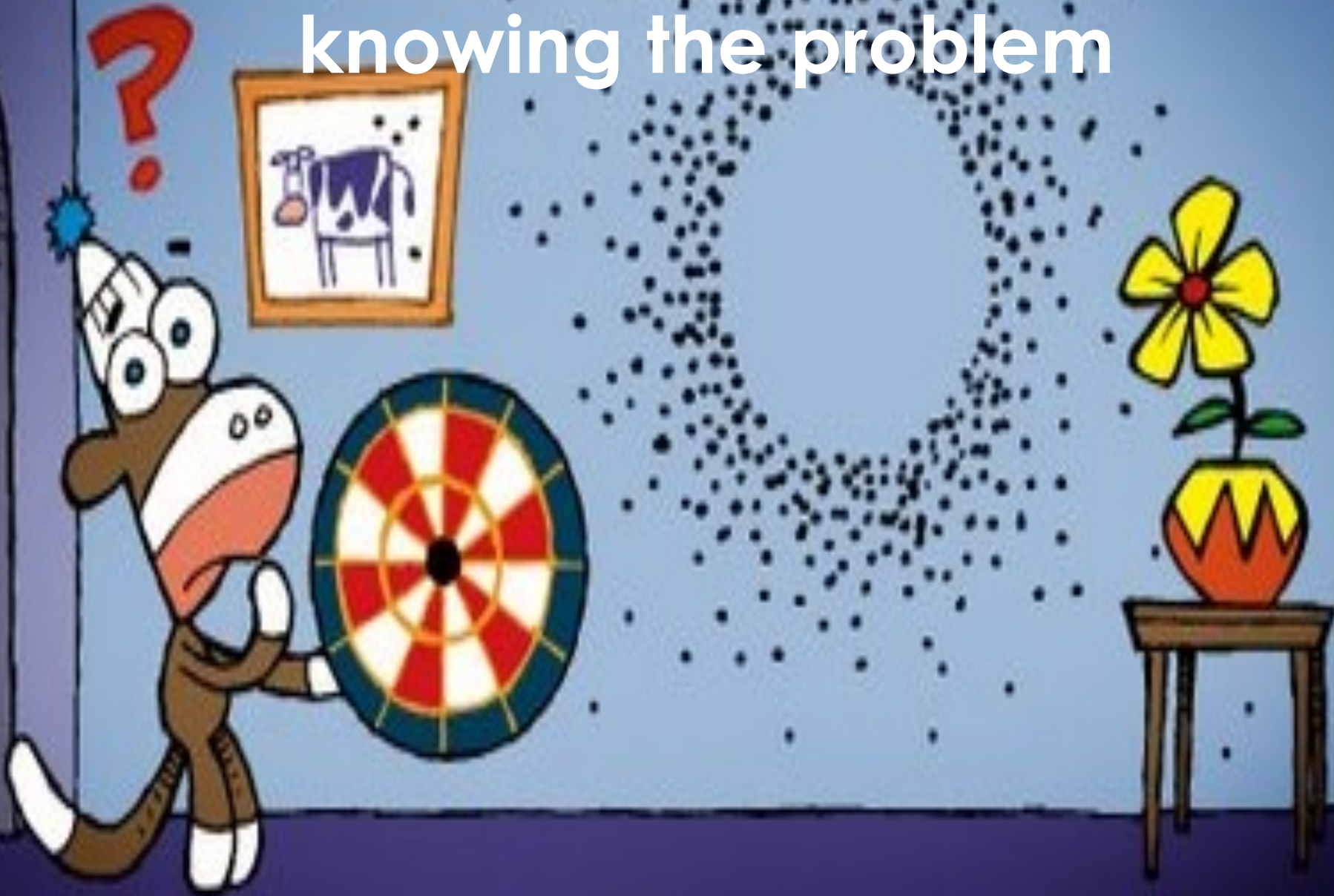
# How trust helps to improve



# What did we do?

- Do the ‘expert estimation’ for funding.
- Agile estimation and planning on a subset
- Deliver what you promise
  - Do not over commit.
- Transparency and honesty.
  - Use of Information radiators
- Introduce a scope buffer.
  - Manage your release plan constantly.

# Using Scrum as a fix without knowing the problem









# Smells

- Implementing Scrum cannot be a goal!
- Fighting symptoms, not problems.
- No approach to measure success.
- Top down only approach.

# What did we do?

- Setting measurable goals for verifying Scrum implementation.
- Root Cause analysis.
  - **5 Whys**
  - **Diagrams Of Effects**



Thinking Agile is

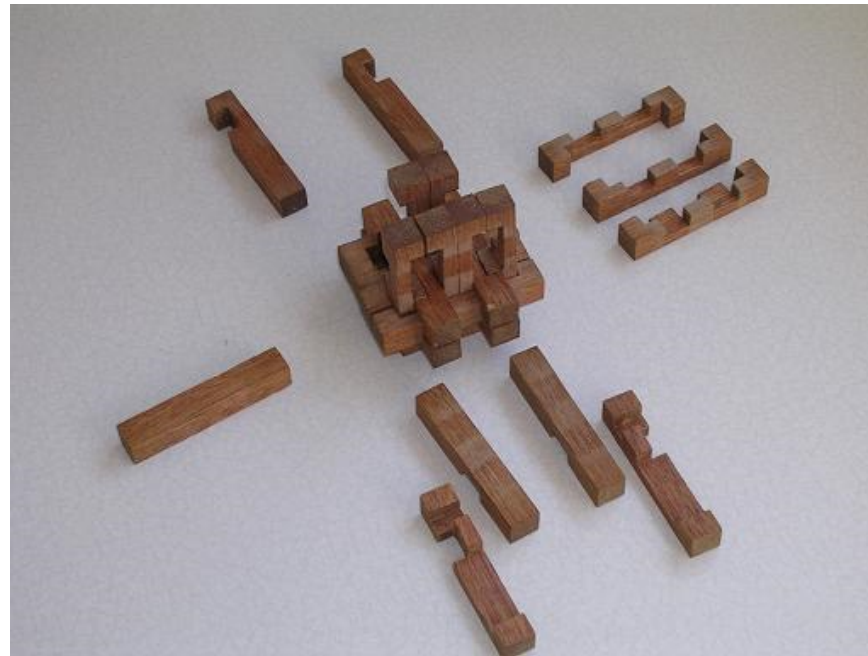


# Learn from other's misfortunes

- Look at the previous pitfalls!
- Not enough understanding/knowledge in the team and organization
- You'll get simple process steps wrong
- Get a coach!

# What did we do?

- .....
- Again, look at previous challenges!







- Scrum is a simple framework!
  - But ... Following only the mechanics of the process will no get you the desired behaviour.
- Required behavior is quite complex!
  - Described by 33 Organizational Patterns

# What did we do about it?

- Build Agile Foundations
  - Do workshops
- Evangelize Scrum
  - Repeat repeat repeat repeat repeat repeat repeat repeat repeat
- Extensive use of Information Radiators
- Focus on overall throughput

